



Oslo meets Sofia

International matchmaking in Oslo

When: 2nd of May, 09.00-17.00; **Where:** Thon Conference, Universitetsgata 26, 0162 Oslo

Bulgaria and Romania are two major beneficiary countries of [Norway and EEA Grants](#), together having access to 712 million EUR for the current funding period (2014-2021). One of the focus areas for funding is [Business Development, Innovation and SMEs](#). Funding is allocated through calls for project proposals and the next call is planned to open in the beginning of 2018.

To support matchmaking and partnerships development between Norwegian, Bulgarian and Romanian stakeholders, a delegation of companies and representatives from the two countries will be in Oslo on the 2nd of May. Among participating companies from Bulgaria: **ICB Software Innovation, UPNETIX, Cleantech Bulgaria, Musala Soft, Code Runners, ACCEDIA, Atlantic Way**; from Romania: **Cluj IT Cluster, ARIES iTech Transilvania Cluster**.

Norwegian companies, organisations and research institutes interested in identifying new Bulgarian or Romanian partners for potential project applications are invited to participate in a one day event in Oslo organised for this occasion. The event will focus on sharing information about EEA and Norway Grants, as well as sharing examples of successful previous projects. Networking and matchmaking will also be on the agenda.

Sectors in focus: ICT, renewable energy and environmental technologies.

The participation is free of charge, but registration is required.

REGISTER

PROGRAM

09.00 - 09.10	Welcome and intro to the day's program – Alexandra Almasi, project manager OREEC
09.10 - 09.35	EEA-Grants and Business Opportunities for Norwegian companies - Knut Ringstad, Innovation Norway Programme Director
9.35 - 10.00	The business climate in Bulgaria - Stamen Yanev, Executive Director, Invest in Bulgaria Agency (tbc)
10.00 - 10.20	Coffee break

10.20 – 10.40	Business Environment and key sectors of Sofia- Invest in Sofia Agency
10.40 - 11.10	NCE Smart – Smart Innovation Norway (tbc)
11.10 -11.30	The solar energy sector in Norway and its digitalization needs- by Trine K Berentsen, CEO Solar Energy Cluster
11.30-12.30	Lunch
Two examples of successful projects funded through Norway and EEA grants:	
12.30 - 13.00	1)The Green Monitor- by Dimitar Nikolov, ICB (Bulgaria) and Kongsberg TeroTech (Norway) (TBC)
13.00– 13.30	2)Waste-to-Energy- by Mila Traykova, HEC (Bulgaria) and Hydrogen Partner (Norway) (TBC)
13.30 – 13.40	Q&A
13.40 – 14.00	Coffee break
14.00 – 15.40	<p>Pitching Session:</p> <ul style="list-style-type: none"> Norwegian, Bulgarian and Romanian companies have the opportunity to present themselves in plenum; Each company will have 5 min for the presentation and will use a pre-defined template for the slides*; Download the template here and send the completed version to alexandra@oreec.no by the 27th of April the latest. Presentations sent after this date will not be accepted. <p>*If you would like to use your corporate ppt design/logo, you are welcome to do so. However, the structure of the presentation must be the same as in the template.</p>
15.40-17.00	Tapas and networking drinks